



Reinhold A. Barlian founded the company BARTEC BARLIAN Technik in Bad Mergentheim, in the north of Baden-Württemberg, Germany, in 1975. He imprinted the corporate philosophy:

BARTEC protects people and the environment by the safety of components, systems and plants.

More than 30 years, the German engineering company has developed into the international high tech company BARTEC, one of the leading suppliers of safety technology. Our innovative spirit and consistent product development are the basis for innovative solutions and exemplary performance at BARTEC. BARTEC sets standards in safety technology worldwide.

Committed to safety

Safety technology is indispensable to life in all areas where hazardous substances such as oil, gas or dust are handled. One spark is sufficient to ignite an explosive mixture. All component and system solutions developed by BARTEC meet the requirements specified in the European directives (ATEX) as well as in international standards and recommendations.

Throughout the world, people know and trust in the name BARTEC. The confidence of our customers commits us to meeting the highest quality standards. We are proud of many long-time partnerships with our customers.



To meet these requirements, a high quality standard at all locations of BARTEC is implemented. All manufacturing locations of the company meet this requirement through a certified management system according to the international standard ISO 9001.

Further certificates and accreditations are being implemented according to BARTECs own goals and requirements at various locations or for specific products, e. g.:

- Quality Assurance System according to Directive 94/9/EC and IECEx schema
- EN 9100 Aerospace Series, Quality Systems
- KTA 1401 German Nuclear Safety Standards Commission
- ISO 14001 Environmental Management system

The management systems are subject to scrutiny by, among others, the following certification bodies and monitoring organisations:

TÜV NORD CERT	Technischer Überwachungsverein
DNV	Det Norske Veritas
UL	Underwriters Laboratories
PTB	Physikalisch-Technische Bundesanstalt
BVQI	Bureau Veritas Quality International
KEMA	Keuring Elektrotechnische Materialen
CSA	Canadian Standard Association
FM	Factory Mutuals
VDE	Verband der Elektrotechnik Elektronik Informationstechnik
DEKRA EXAM	DEKRA EXAM

Company data

BARTEC GmbH
 Max-Eyth-Straße 16
 97980 Bad Mergentheim
 Germany

 Phone: +49 7931 597-0
 Fax: +49 7931 597-119
 info@bartec.de
 www.bartec.de

Managing Directors

Dr. Ralf Köster, CEO
 Dr. Anjou Appelt, COO
 Lothar Mezger, CMO
 Isabelle Parche, CFO

Key figures

Financial years

2005/2006

2006/2007

2007/2008

2008/2009

Annual net sales

171 Mio. EUR

188 Mio. EUR

206 Mio. EUR

221 Mio. EUR

Employees

1329

1408

1355

1348

Insurer AXA Versicherung AG
Lise-Meitner-Straße 4
60486 Frankfurt/Germany

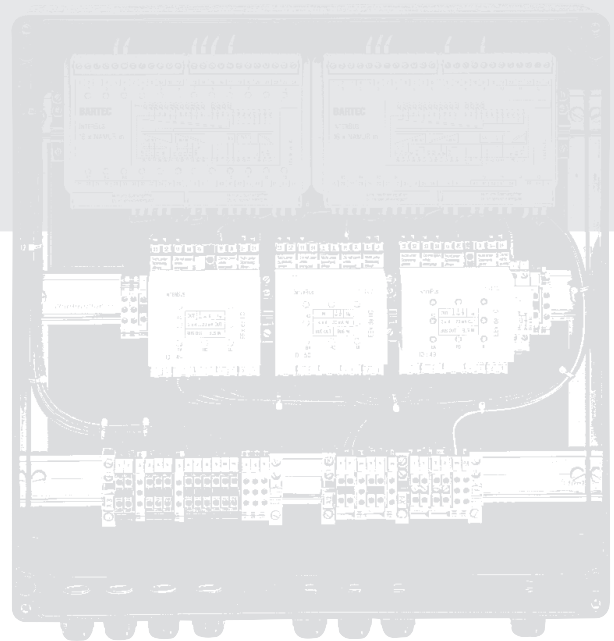
Limits of liability > 10 Mio./individual project and year
(combined single limit)

combined for:

- Scope of coverage**
- production & products liability
 - personnel indemnity
 - property
 - design
 - construction

Validity worldwide coverage

Policy N° 60 23 60 47434





Employees structure 2008/2009

Employees total 1348

Production 547

**Research, Development
and Construction** 209

Administration 175

Purchase and Logistics 130

Sales and Marketing 287



Bad Mergentheim/D

- Automation technology
- Control and connection equipment
- Heating technology
- BARTEC Safe.t® Academy



Gotteszell/D

- Humidity measurement
- Temperature measurement
- Measurement and data acquisition systems



Reinbek, Hamburg/D

- Analyzer and analyzer systems
- BARTEC Safe.t® Engineering and Services
- Cabinets for control systems



Menden/D

- Switchgear and control gear
- Electrical engineering for mining



Zagorje/SLO

- Motors
- Installation material



Sainte-Croix/CH

- Seismic instrumentation
- Heating cables



Shanxi/CN

- Electrical engineering for mining



Shanghai/CN

- Control and connection equipment

BARTEC Sales and Service units

Sales units

Austria	Hungary	Poland	Sweden
Belgium	India	Russia	Switzerland
China	Indonesia	Singapore	Thailand
Czech Republic	Italy	Slovenia	United Arab Emirates
France	Malaysia	South Africa	USA
Germany	Netherlands	South Korea	
Great Britain	Norway	Spain	

BARTEC representative offices and partners

Europe

- Belarus
- Bulgaria
- Estonia
- Finland
- Greece
- Ireland
- Israel
- Lithuania
- Portugal
- Romania
- Slovakia
- Turkey
- Ukraine

America

- Argentina
- Brazil
- Canada
- Chile
- Mexico
- Venezuela

Africa

- Nigeria

Asia/Pacific/Middle East

- Brunei
- Hong Kong
- Iran
- Japan
- Kazakhstan
- Korea
- Kuwait
- Macau
- Myanmar
- Pakistan
- Philippines
- Quatar
- Saudi Arabia
- Sultanate of Oman
- Taiwan
- Vietnam

Australia/New Zealand

- Australia
- New Zealand

